



## **DWSF Executive Committee Minutes**

### **December 8, 2010**

**Present:** Cynthia Aspen, Mike Elliott, Mike McQuinn, Mary Monroe, Katie Ogier, John Seibert, Duke Eggleston

1. Minutes Approved from the October 8, 2010 were approved
2. Duke Eggleston gave an update on Chapman Hill. There was a meeting with the City of Durango and other interested parties on snowmaking at Chapman Hill. City of Durango is being very cooperative. Tim Kuss is going to train City of Durango employees who will be driving the snow-cat. Tim will be volunteering his services. There also may be volunteers to operate the snowmaking on Chapman Hill. Discussion was held regarding some compensation for Tim Kuss and for Dale Wommack.

Chapman Hill House is 95% complete with the expenses estimated to be \$2,500 once completed. DWSF to provide help to reduce costs; pass through the \$500 from John LeSage. In addition, Mary Monroe applied for a grant through Conoco Philips. All contact information was listed in Duke's name and we have not heard back yet.

It is the future location for the DWSF Hall of Fame.

Duke would like photos from the last inductees and other photos to honor the founders and donors of the first five years. Mary Monroe agreed to help produce the framed/engraved poster once she received all of the names and years.

3. Benefit Day will be different this year. There will be specific date for benefit day(s) and people participating will need to have a valid coupon. DWSF will need to get behind all the Benefit Day(s) and inform potential skiers that a coupon is required for the discounted lift ticket.
4. Duke Eggleston reported that the Snowboard Freestyle Team had 11 members. That is less than they projected, consequently revenues are less than projected. Discussion was held regarding DWSF financial responsibility to the Snowboard Freestyle Team. John Siebert will contact the coaches and clarify what DWSF is able to do financially. Discussion was held that may be DWSF was not clear to the Snowboard Freestyle Team on how the various packages with fulfillment would work. It was reiterated that Mary Monroe was not selling sponsorship for the snowboard team until next year as directed by the DWSF board but can provide the existing powerpoint presentation if they need it.
5. Cynthia Aspen gave a financial review. DWSF is projected to have revenues of \$99,000 which would be a positive increase of \$15,000 in comparison to budget. Expenses are projected to be \$88,000 which would be more than \$4,000 over budget. Projected income to be \$11,000 which would result is a positive variance of \$11,000.
6. Katie Ogier gave a review of the Gala. Corporate donations are up within DWSF and consequently more Gala tickets were issued to donating corporations and Gala ticket sales were down. Katie recommended that DWSF NOT halt Gala ticket sales on line sales. She thought that may have hurt sales. Silent auction was down and there was no live auction. Discussion was held that may be we need to bring back the Live Auction. Net Income for the Gala will be about \$13,000.



7. Katie Ogier also reported that she had received a nice letter from Ray Duncan and that he had donated \$10,000 to DWSF.
  
8. Next Meeting will be Tuesday March 1, 2011, 6pm Wells Group